

# Become a Repeat Customer

Frustrated with forgetting to order your replacement vines on time? **Then we have the perfect solution for you...** 

As we face the challenges of meeting the industry's planting needs for this year, and beyond, we offer you a solution. We realise that sometimes it is difficult to forward-plan your replant requirements. Numbers, being sometimes small, might appear insignificant on the grand scale of things. However, these small numbers are an important part of your business. As such, we take our role in providing this service seriously and we are disappointed when we cannot meet your needs.

For this reason we have developed an ONL Repeat Customer incentive. Specifically designed to cater to your individual replanting programme, by becoming an ONL Repeat Customer you permit us to remind you of your annual planting requirements. There is no obligation to buy. There is no minimum commitment. There is no deposit. By allowing us to remind you to plan ahead, there is nothing to lose except future disappointment.

Here at Ormond Nurseries Ltd. we try to find ways to make life easier for you. We realise that ordering your replant vines for next year can sometimes get overlooked.

### Let us help you!

#### NO MINIMUM HANDLING FEES APPLY

#### **NO ADMINISTRATION FEES\***

\*Charges will apply if you do decide to change a committed order that is already packaged.

#### Other ways we are Outstanding in our Field

- Ormond Nurseries HI-STEM™ tall vines
- Customised Replanting Plans

Contact us Today

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## Priority Service for Repeat Customers

For Repeat Customers, your annual replanting requirements are our first priority.

In a high demand year, your annual order will automatically be in our database, meaning that you will not be put on a waiting list.

As a Repeat Customer, if you have any further orders over what automatically appears in our database, you will also receive priority service. This means that if we cannot supply you with a contract for your plants, you are more likely to receive the plants over a customer who is not a Repeat Customer.

#### **Becoming a Repeat Customer**

- Estimate what and how many vines you need each year for your replant requirements.
- Contact our office
- Tell them you would like to become a Repeat Customer
- Give them a rough breakdown of what you need annually.
- For larger Repeat Orders (over 200 standard vines), you will need to confirm your order before spring grafting.
- In Autumn, you will receive a phone call asking you if you would like to proceed with your order.
- You can choose to change, cancel, or confirm your order.
- Either way, you are allowing US to remind YOU to plan ahead.